

PT Radiant Utama Interinsco Tbk

Public Expose 2024

03 December 2024



This document contains the performance or results of a certain plan and operation, and may also contain plans, strategies and or policies prepared by the Company for a particular purpose, which can be treated as forward-looking statements within the meaning of applicable law. Everything that is future oriented is always subject to risks and uncertainties that may cause actual results and developments to differ materially from those presented in this document.

PT Radiant Utama Interinsco Tbk does not guarantee that any action to be taken in connection with the submission of this document will bring about the desired results.

Agenda



Company Overview



Key Highlights



Operational Highlights



Financial Performance



Green Initiatives



Company Overview

Leading the Way in Integrity and Sustainable Solution

Our Vision, Mission, and Core Values Serve as A Guiding Framework That Unites All Elements of The Company To Move Forward in The Same Direction

New

To be a leader in Asset Integrity and Integrated Engineering & Operational Solutions,
Prioritizing Safety, Value Creation, and Energy Transition

Deliver Excellence in Asset Integrity
Integrated Engineering & Operational Solutions
Collaboration for Innovation and Technology Adoption
Commitment to Safety and Highest Standards
Focus on ESG and Sustainable Energy Transition



Integrity



i**N**novative



Strive for
Collaboration



Agile & Resilience



Noble & Care

Our Business Pillars Serve As The Foundation For Delivering Integrated Energy Solutions And Trusted Services Tailored To Meet Customer Needs



Asset Integrity Services

We understand that the integrity of your assets is paramount to the success of your operations in energy sector. Our comprehensive Asset Integrity Services are designed to enhance safety, optimize performance, and extend the lifespan of your critical infrastructure.

Digital Solution → Risk based inspection

PT Radiant Utama Interinsco, Tbk



Operation Maintenance & Engineering Services

Our comprehensive Workforce Solution, Maintenance & Engineering Services are designed to enhance the reliability, efficiency, and safety of your assets, ensuring that your operations run smoothly and without interruption. From routine maintenance to complex engineering projects, we offer tailored services that meet your specific needs and operational goals.

PT Radiant Utama Interinsco, Tbk
PT Supraco Indonesia
PT Supraco Daya Wisesa



Offshore Service

Radiant operates strategic businesses in Mobile Offshore Production Unit (MOPU) and Marine Services to support the offshore oil and gas industry. MOPU services provide efficient oil and gas production solutions, while Marine Services manage support vessel fleets to ensure safe and reliable operations. These services strengthen the company's position as a trusted partner in the energy sector.

PT Radiant Utama Interinsco Tbk
PT Supraco Lines



Sustainability & Decarbonization

Our services are designed to help companies navigate the transition to a low-carbon future while maintaining operational efficiency. We help our clients to assess their carbon footprint and develop tailored strategies aimed at reducing greenhouse gas emissions.

Our product & services ranging from:- geothermal – development of ORC technology, Solar, Wind, etc.

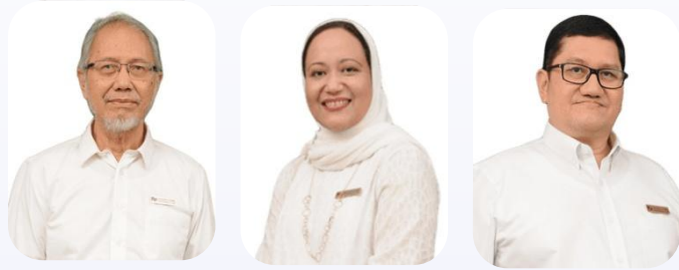
PT Radiant Utama Interinsco, Tbk
PT Supraco Daya Wisesa
PT Supraco Indonesia
PT Sorik Marapi Geothermal Power



Key Highlights

Trustworthy Partner in Testing, Inspection, and Certification Service

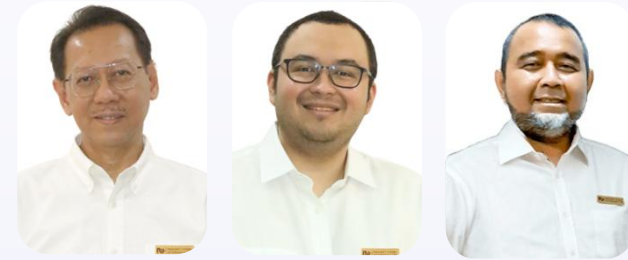
Board of Management: Our Board Consist of Executive Committees Across Corporate and All Subsidiaries



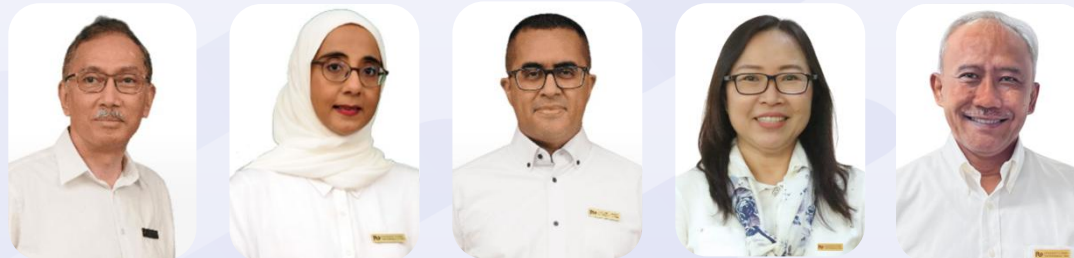
Amira Ganis | President Commissioner
Winarno Zein | Commissioner
Muhammad Hamid | Commissioner



Ahmad Ganis | Chairman



Aby Abdullah Ganis | President Director
Bibin Busono | Director
Soeharto Nurcahyono | Director



Zaki Maulana | VP Finance
Mona Nazaruddin | VP Legal & Corsec
Sriwajuti | VP Human Capital & General Services
Ramzi S. Amier | VP QSHE & Compliance
Irrantio Hadi | VP Operation

Awards And Achievements Reflect Our Commitment And Competence, Recognized By Clients As One Of The Highest Forms Of Accomplishment

PT Pertamina Hulu Rokan



January 2024
Penghargaan Fasilitas Pendukung
dengan Nilai Tertinggi

PT Pertamina Hulu Mahakam



July 2024
Kontraktor Dengan Manajemen Terbaik

PT Pertamina Hulu Rokan



September 2024
Penghargaan Mitra Kerja Terbaik

PT Medco Energi Internasional Tbk



October 2024
Penghargaan 18 Tahun No LTI

PT Pertamina Hulu Energi



October 2024
Penghargaan Vendor Terbaik

PT Elnusa Trans Samudera



November 2024
"Best of Service Provider" Award

PT Pertamina Hulu Rokan



November 2024
Pemenuhan Kepatuhan CSMS Terbaik

PT Pertamina Hulu Rokan



November 2024
Best HSE Performance



Operational Highlights


Committed Partner in Testing, Inspection, and Certification

New Win & Active Projects Showcase Company's Resilience and Competitiveness

New Win Projects



Projects Value

Q3-2024: Rp 1.088 tn 
(Q3-2023: Rp 1.4 tn | FY2023: Rp1.9 tn)



Quantity

400 projects 
(Q3-2023: 286 projects | FY2023: 364 projects)



Asset Integrity Inspection

256 Projects
Rp 276 bn



Workforce Solution

54 Projects
Rp 745 bn



Offshore Service

7 Projects
Rp 21 bn



Operation & Maintenance

83 Projects
Rp 45 bn

Active Projects (multi years)



Projects Value

Rp 5.84 tn



Quantity

360 projects



Asset Integrity Inspection

212 Projects
Rp 849 bn



Workforce Solution

107 Projects
Rp 2.665 bn



Offshore Service

8 Projects
Rp 1.736 bn



Operation & Maintenance

33 Projects
Rp 586 bn



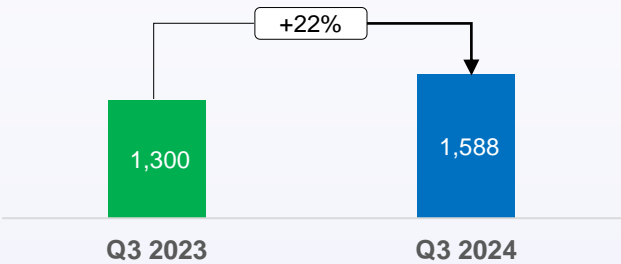
Financial Performance

Navigating Challenges, Delivering Reliable Offshore Solution

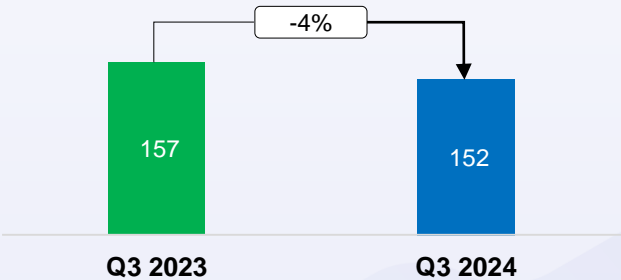
Radiant's Q3 2024 Performance Demonstrates Strong Revenue Growth Despite Challenges That Impacted Profit Margins

Income Statement (IDR bn)

Revenue



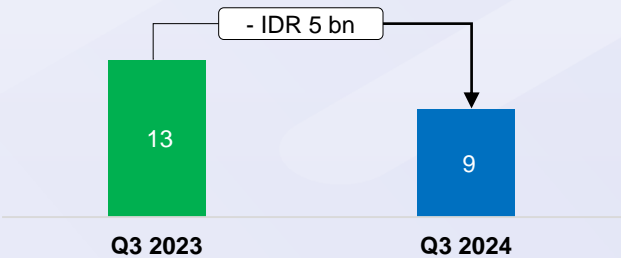
Gross Profit



Gross Profit Margin

12.09% 9.55%

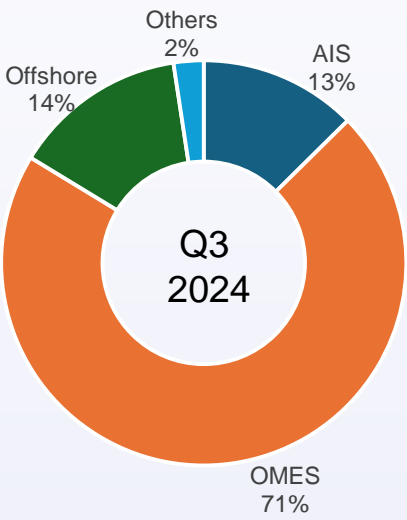
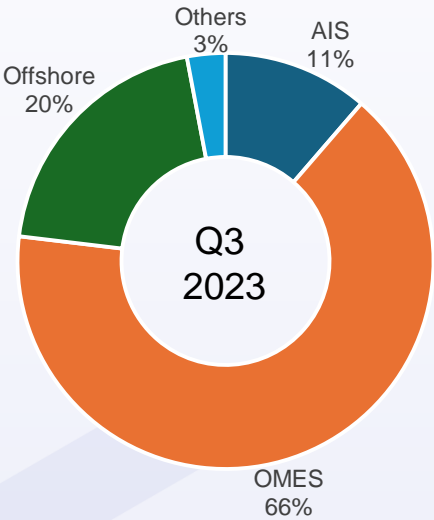
Net Income



Net Income Margin

0.98% 0.55%

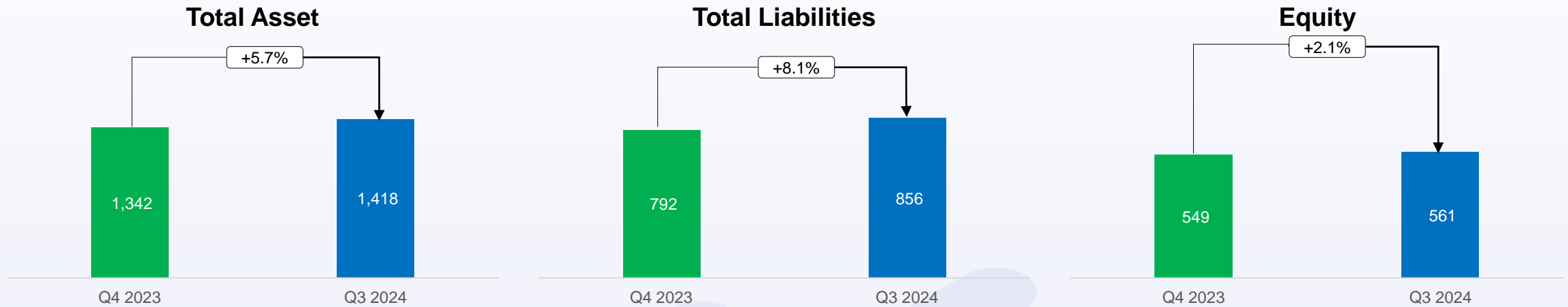
Revenue Contribution



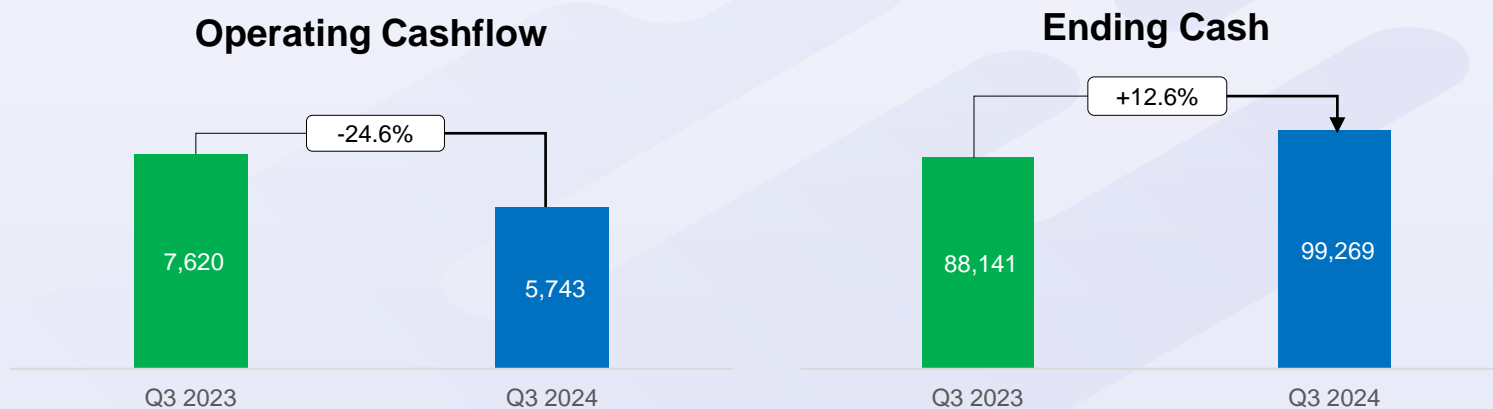
Notes:
AIS : Asset Integrity Service
OMES : Operation Maintenance & Engineering Services

Balance Sheet & Cashflow Demonstrates Consistent Growth In Assets, Liabilities, And Equity, Reflecting The Company's Stable Financial Performance

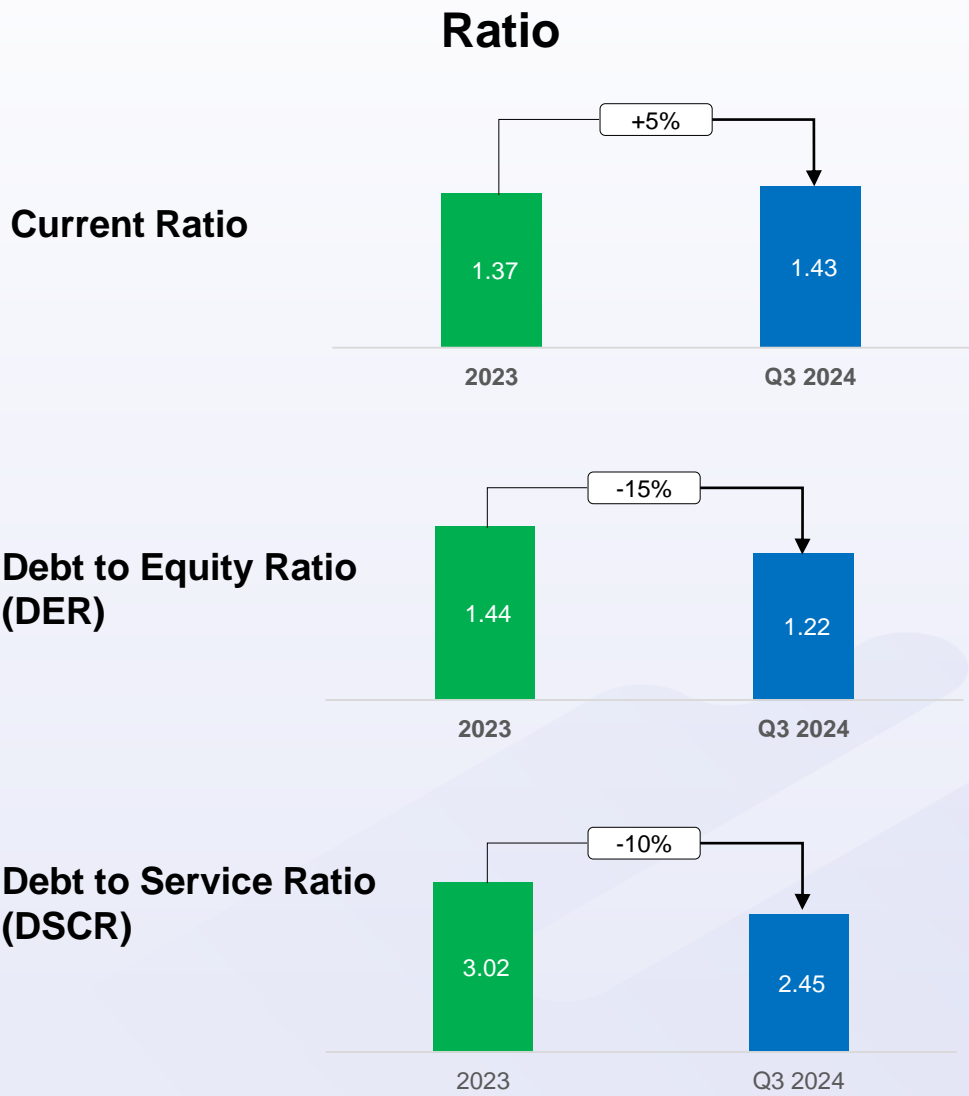
Balance Sheet (IDR bn)



Cash Flow (IDR Mn)



The Company's Stable Financial Ratios, Continued Trust From Financial Institution Partners, And Ability To Meet Covenants Demonstrate Its Resilience And Strong Financial Management



Financial Institution Partner

DBS HSBC

CTBC BANK 中國信託銀行 UOB

BANK MANDIRI BNI

mandiri tunas finance Danamon

ORIX mandiri utama finance

MUFG Mitsubishi UFJ Lease & Finance KDB Tifa Finance



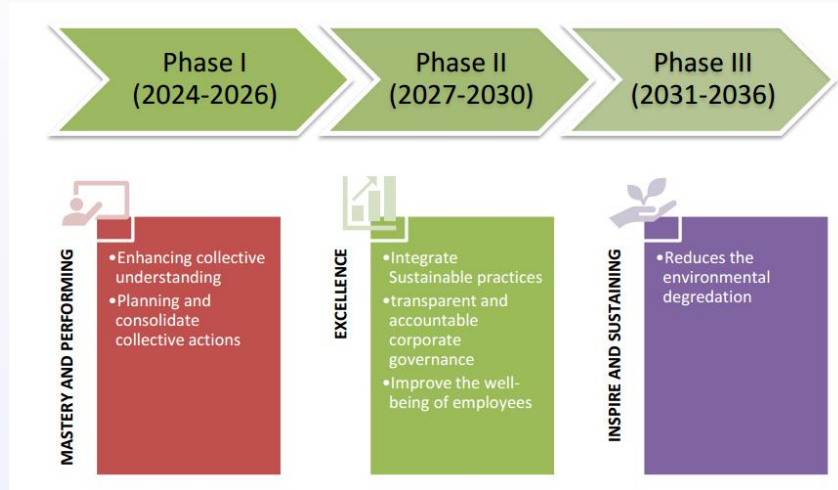
Green & Sustainable Initiatives

Driving the Transition to A Greener Tomorrow

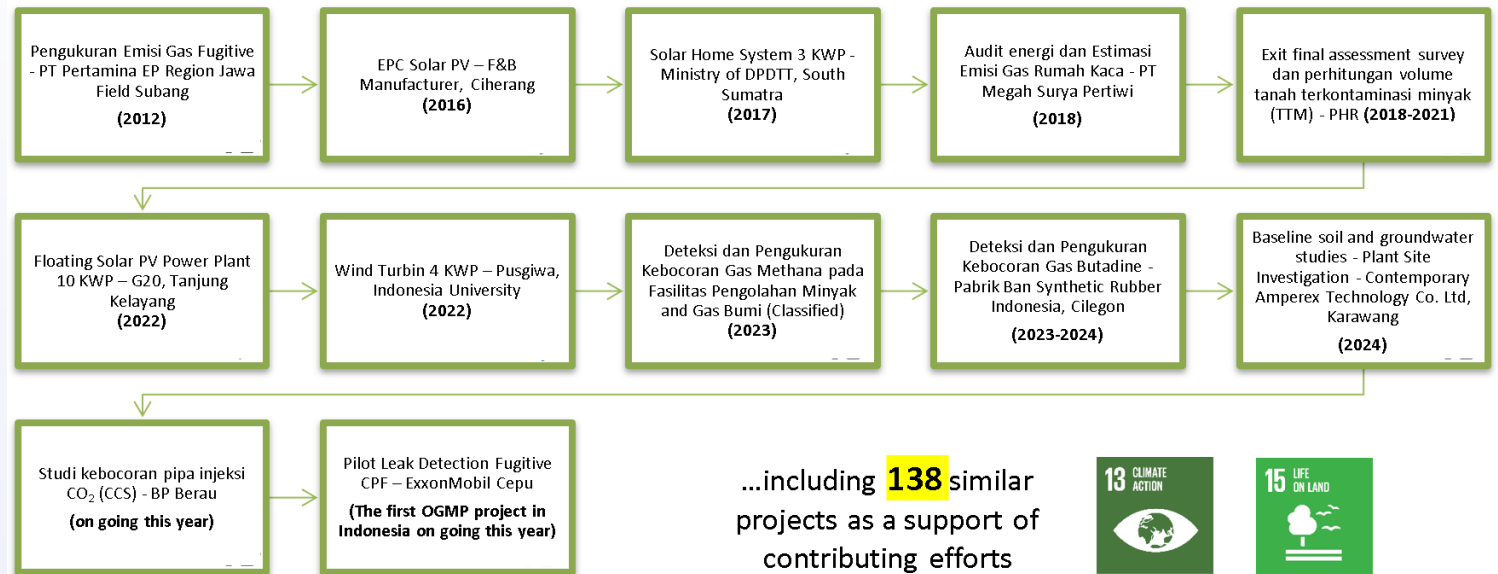
SUSTAINABILITY ROADMAP

Radiant Group's Journey Towards Sustainability

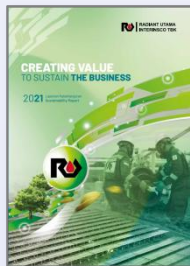
Our Roadmap and Action Plan to 2036



Previous and Recent Projects related to SDG



Sustainability Report



2021



2022



2023

Our Commitments



Road to NBC : Initial Stage Of a Climate Laboratory Establishment With Batara Startup



This initiative marking the beginning of a Climate Laboratory in partnership with **Batara Startup**. Starting in 2024, it aims to address climate challenges through innovative research and community engagement.

Key Focus Areas:

1. Genetic Research:

Advancing *Pongamia pinnata* as a bioenergy source and exploring carbon farming solutions

2. Social Engagement:

Conducting initiatives to encourage local empowerment

3. Biodiversity and Reclamation:

Restoring degraded lands, preserving ecosystems, and endangered species

4. Future CSER Programs:

Building sustainable corporate social responsibility initiatives

This program reflects our commitment to sustainability, innovation, and creating a greener future through strategic partnerships.



*NBC: Natural Based Solution



Thank You